



HANDSOME
HOMEBUYER

HOW TO:
**SELL YOUR
HOUSE
FOR
CASH**

GUIDE

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HOW TO SELL YOUR LONG ISLAND HOUSE FOR CASH

One of the changes we go through as individuals is making decisions to sell our houses and this can be due to several factors, including a divorce, tenant-related issues, a career change, death in the family, downsizing/upsizing, financial issues & more. Selling your home is often regarded as one of the most stressful events in one's life.

According to a recent survey, the process of individuals selling the property of their house has left more than a third (36%) in tears. One-fifth of homeowners said they sobbed at least five times during the process. Many individuals are forced to sell their homes quickly due to various unavoidable events such as job loss, financial hardship, inheritance, relocation, or bankruptcy and finding a quick property buyer might be very challenging.

***As a result, you ought to be informed about how to sell your home,
which is precisely what this guide will demonstrate to you.***

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WHAT TYPE OF HOUSES ARE WE LOOKING FOR?

AT HANDSOME HOMEBUYER, WE PURCHASE AS-IS HOUSES IN ANY CONDITION. OUR LOCAL TEAM HAS THE EXPERIENCE & PROFESSIONALISM TO MAKE THIS A CONVENIENT PROCESS FOR ALL PARTIES.

Most sellers, unsure of how to sell their house for cash, list their properties on websites and post images of lawn signs hoping that a potential buyer will come through. However, closing these agreements can take months, resulting in false starts, rejected bids, and a lack of mortgage options.

Many homeowners spend months or years preparing their homes for sale, only to lose tens of thousands of dollars in the process! People frequently leave behind items that cost a lot of money to transport away and clear off.



This is where Handsome Homebuyers comes in, we buy properties in 'as-is' conditions with no contingencies attached, and we can put cash in your hands in less than 7 days for your house. Selling a house "as-is" implies selling it without making any changes to it. In other words, whatever your property appears whenever you wish to sell it is how it will seem when you sell it. **We'll buy your house "as-is" for cash with no conditions attached.** You won't have to worry about us buying your property at a low price since a real estate market analyst will completely examine it and make a fair offer.





While the majority of people sell to neighbors, real estate investment firms can be a feasible option for sellers who want to sell for cash. The uncertainty of a mortgage is removed because purchases are funded directly by investors.

Sales may be completed in a matter of days or weeks rather than months, saving money on things like taxes and utilities. If your property has problems, such as residents who don't pay rent, taxes, environmental impacts, damage, or other challenges, a real estate investment firm is established to handle them.

While selling to locals can be a terrific choice, it's important to understand the advantages and disadvantages of dealing with a real estate

investor for cash and how, when, and why it could be a good fit for you. If for some reason, you can't receive a mortgage, it is ok, because a real estate investor doesn't require one. Most of your concerns can be solved by an investment company such as Handsome Homebuyer.

There are a variety of reasons why selling your house for cash is a good idea. Firstly, the buyer is willing to buy the house "as is," you may avoid making any repairs. You can also avoid having to deal with any code infractions or permission concerns.

You can generally sell your home faster, which can assist you in avoiding having your property repossessed or foreclosed on by the bank. Instead, you'll be presented with a quick house offer, which you can accept or reject. You'll also obtain your money faster, which will aid in the repayment of any bills you may have. Cash sales are ideal for persons who are divorced, relocating, or have inherited houses but do not have the funds to pay for them.

There are no commissions to pay, no waiting for loan clearance, no assessments to do, and no repairs to complete.

We will do a fast inspection, present you with a no-obligation cash offer, and you select the closing date - we close our deal in as little as 5 days. That's all there is to it, no obligations, no hassle.



FAQ



WHAT KIND OF HOUSES DO INVESTORS LOOK FOR?

A housing transaction occurs once or twice in a lifetime for most sellers and purchasers. Handsome Homebuyer is one of the most active house purchasers on Long Island and New York City. We explore properties in any state since we have the skills to repair and fix the problems. We normally generate money by purchasing and investing in a home, which we then renovate to increase its value.

Our and other investors' proposals are often determined by the value that can be "added" to what you're selling. What you see as an issue might be a chance for investors like Handsome Home Buyer to add value. Is there any damage? We take care of the repairs ourselves, so it's nothing to worry about.

HOW MUCH IS MY HOUSE WORTH?

It would be best if you first determined the value of your home before selling it to a person or a real estate investor. You can employ an evaluator, who will charge a fee and offer an opinion that will be put to the test in the market. You may also utilize other services to find comparable sales to compare your home to recent transactions. But, in the end, your home is only worth what a buyer is willing to pay for it. Handsome Homebuyer, a real estate investor, determines the worth using a simple arithmetic equation combined with expertise.

a procedure that is both an art and a science, our in-house industry analyst determines the current market worth of your home.

We calculate the house's worth after renovation and deduct the expenditures of buying, selling, holding, and renovating, leaving a profit for us. This leads us to the offer we can give you, which is based on the worth of your home once we remodel it. Finding a buyer or obtaining a mortgage for a property with faults might be difficult. A typical agreement might be sunk if your house has issues or is in less-than-perfect shape. None of these is a concern for a seasoned investor like Handsome Homebuyer, as we have employees to handle everything from permitting to construction to environmental, zoning, and financial considerations.



WHAT MAJOR FACTORS IMPACT HOW MUCH MY HOUSE IS WORTH?

Many aspects, such as school district, square footage, condition, age of the property, and location, play into determining the worth of your home for any buyer. Demand for areas might drive up or down a price owing to attractive school districts. Several variables can bring down prices and even cause issues with traditional customers. If a house has permission concerns, or if certificates of occupancy for modifications or additions to the property are absent, the price may be affected as well. We have the means, the will, and the funding to address them.

WHAT RENOVATIONS INCREASE THE VALUE OF A HOUSE?

You may increase the value of your home by improving it, but certain things add greater value. Before you start working, you should figure out what task brings the greatest value.

And, because of our volume, there's a strong possibility we can do it at a reduced charge if you haven't done it yet. You may believe that by putting money into your home, you will get it back. New kitchens and bathrooms, as well as any large-ticket item such as a new heating system, ceiling, doors, or siding, yield the best return on investment.

Today's buyers are looking for a house that is ready to move into. They'd rather purchase what they desire than refurbish themselves, especially with interest rates so low.

We may invest in your house by adding features such as a new kitchen or bathroom that increase its value, allowing us to profit from what we do while compensating you based on what we expect the property to sell for following considerable work that you, most likely, do not have the desire, time, or cash to perform. We may raise our price because we believe that with the correct improvements, we will be able to boost our profit in the future.

DO I NEED TO EMPTY MY HOUSE TO SELL FOR CASH?

Several houses, especially those that are bequeathed, are crammed with old furniture and possessions. In a conventional sale, you'd have to unload all of that, but not when Handsome Homebuyer purchases the property.

We buy properties with their stuff in place. We help to inherit estates as well as persons who are late on their mortgage or taxes. People who have fallen on hard times and are unable to pay the house's upkeep, which may be costly, may seek a buyer. You can get rid of what you don't want and keep the remainder.



We can acquire a house with everything in it, so you don't have to worry about figuring out what to do with items that might be time-consuming and inconvenient to remove.

WHAT HAPPENS IF MY HOUSE ISN'T MORTGAGEABLE?

Several houses will be mortgaged by banks, but not all. If you're searching for a quick, easy, no-hassle way to sell your house in any condition, you might want to consider a cash buyer like us. We don't use a bank because we make payments in cash for the house. Don't you have a mortgage? It's no issue. What can you do if your residence is compromised in a way that prevents a bank from giving a mortgage to a new buyer? Cash purchasers who specialize in refurbishing and investing in properties such as Handsome Homebuyer are the ideal buyers and solution.

IS IT WORTH SELLING THE HOUSE BY MYSELF?

There are several advantages to selling your house on your own, especially if you engage with a professional investor like Handsome Homebuyer. We provide you with a quick turnaround time, experience, and the ability to take the house as-is and where-is, removing a lot of the risk from the scenario.

It's a painless procedure. You won't have to bother about tidying the home or finding someone to take out a loan. You won't have to worry about



a pipe leaking, cutting the grass, or cleaning up if you don't want to. If you sell it yourself, you won't have to pay any commissions. We do, fortunately, work with brokers.

ARE THERE BENEFITS TO REAL ESTATE AGENTS WHO WORK WITH INVESTORS?

Of course, other investors and we collaborate with realtors as well as people. Indeed, due to our volume and notoriety, Handsome Homebuyer receives many deals from realtors who are familiar with us. We provide a simple, effortless process and sales channel that satisfies both the seller and the buyer, plus brokers. Realtors who deal with us may count on our expertise and ability to solve problems, and they may be able to maintain both sides of the commission.

When a realtor advertises a home for a percent commission, they will receive the exact commission. The deal might benefit both the realtor and the owner. We return the property to that realtor when renovations are completed, and they receive the commission again. This doesn't cost the seller anything, but it does give the realtor an advantage.

IS IT A GOOD TIME TO SELL MY HOUSE IN 2024?

Now is an unquestionably excellent moment to sell your home and, in some ways, the finest time. There is still a scarcity of inventory, and mortgage rates are still low, albeit they are beginning to surge, adding to the urgency. Due to Covid, people are still wanting to escape urban areas for more rural ones, raising demand in locations like Long Island, where we specialize, including Nassau and Suffolk, as well as Brooklyn and Queens. Residents and investors alike are in high demand for suburban real estate, which encourages us to pay more with the expectation of reselling it for a higher price after repair or enhancement.

Although interest rates have seemingly leveled out, inflation is also driving up the cost of building supplies and human resources, making home renovations more expensive. This is a two-edged sword. People who buy houses expect their renovations to be more expensive, which makes them want to purchase a home that has been renovated, even though the work may cost us a little more considering the volume discounts.

DO YOU ACTUALLY PAY CASH? Yes, we pay cash for houses, but we don't hand you a suitcase full of cash in return for the property.



The money is sent to the title firm, which keeps it in escrow until the closing date. At the closing, the title firm will issue you a certified check. The title company's role is to make sure we receive a clear title to the property and that all of the owners are compensated. They then give title insurance, which ensures that the transaction was legal and that you were paid the agreed-upon amount and that we had clear title to the property. Handsome Homebuyer assures that the whole process of acquiring your property is legal and transparent. This is why our clients entrust us with their residences, knowing that the future owner will appreciate it.

WHAT IF THERE A RENTER THAT ISN'T

PAYING THEIR RENT? We can either provide funds or find out what to do. Do you have any occupancy permits that have been issued? We have the necessary means to cope with the situation. Plus, and maybe most importantly, we have cash on hand, which eliminates the requirement for a mortgage from a bank. We pay you immediately without having to wait for cash or bank permission. This enables us to purchase homes more quickly and easily, including ones in need of refurbishment that banks will not even consider lending on. We deal with both real estate agents and owners/sellers. In other words, real estate investment corporations may turn out to be the best bidder.

COULD YOU EXPLAIN THE PROCEDURE TO

ME? We are ready to initiate the offer process with just very basic property details. We'll look at the state of your area and recent sales. Our offer will be to buy your house as-is, removing all of the headaches and pressures that come with owning a home. Our expertise in a variety of real estate fields enables us to assist you in understanding all of your selling alternatives. Then we make you a no-obligation offer on your home, which you can accept or refuse. If you accept, you may set a closing date and obtain your cash in less than 5 days.

WHAT MAKES YOU DECIDE TO PURCHASE

A HOME? We're real estate investors who generate money by flipping houses and renting out properties. We are continuously on the lookout for properties in which we can add value. These homes are then completely refurbished and either rented out, sold on the MLS to homeowners, or sold in bulk to other investment businesses and hedge funds. We acquire every house we see because it fits into one of our current strategies and is thus a win-win situation for both you and us. We relieve you of the worry of having to spend every cent on upgrading your home personally, and we provide you with cash that you may need right away for any emergency purposes.

WHY HANDSOME HOMEBUYER?

You might wish to invite prospective buyers into your home in the hopes of striking a deal. And for many, that approach may eventually lead to a sale, despite the risks, mortgages, and delays. **Handsome Homebuyer, on the other hand, may be an excellent choice if you decide to pursue the investment.** An average investor completes four home renovations each year because they don't have the financial means or the expertise to acquire a home swiftly and painlessly. Because they make fewer agreements, businesses may opt for higher profit margins. We, at Handsome Homebuyer, don't need to make as much money from transactions because we are volume buyers. They may also be unaware of the numerous ways to increase the value of your home or obtain the same remodeling savings that we do.

In the previous thirteen years, **we've completed more than 700 transactions, making us the largest in our service area, which spans across Long Island in Suffolk & Nassau County.** We have professionals, resources, testimonies, and a long track record, as well as a time-saving, money-saving, and hassle-free procedure. Other investors lack the expertise, experience, and financial resources to make the process as smooth. Our priority is to provide the best the best experience for anyone we do business with.

Examine your home first, and then consider your choices. If you feel an investor might be a great buy, we will be at the other end to receive your call.



REVIEWS AND TESTIMONIALS

Our customers always have a smile on their faces when they choose a closing date and receive a cash offer for their home on their timeline, free of all the stress & uncertainty that comes with listing traditionally.



One of our customers, Nancy W, from Hicksville, NY, made a comment about us; "Just wanted to say thanks again for inviting us to tour the "new" 9 Ferndale Drive. We all loved the updates and are happy that it is ready for a new family to enjoy. We have great memories of growing up there and wish the same for whoever is lucky enough to own it next. Thanks too for your professionalism and patience during the process. It went as smoothly and quickly as you promised. The whole experience was very positive, and we would not hesitate to send referrals to you in the future. Best of luck to you & the team!"



**AT HANDSOME HOMEBUYER, WE DON'T
MAKE HOLLOW PROMISES; INSTEAD, WE
MAKE CERTAIN THAT WE PROVIDE THE
GREATEST LOCAL HOMESELLING
SERVICE POSSIBLE TO OUR NEIGHBORS.**

HOUSES WE'VE RECENTLY PURCHASED



HANDSOME HOMEBUYER HAS JUST ACQUIRED FOUR PROPERTIES ON LONG ISLAND, SPANNING FROM NORTH AND WEST BABYLON TO BAY SHORE, NEW YORK.



3000+

OFFERS
MADE



700+

HAPPY
HOMESSELLERS



10 YRS

OF EXPERIENCE



\$198M+

PAID

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HOW IT WORKS

SELLING IS AS EASY AS 1-2-3

1.

CONTACT US.

You've taken the first step in selling your house. Fill out an [offer request form](#) or call us at **631.634.6330** to learn more about the various options available to you as a property owner.

2.

RECEIVE CASH OFFER. Handsome Homebuyer will make you a cash offer for your property in 24 hours or less after inspecting and evaluating it. If the offer makes sense, close in as little as 5 days or at a date which works best for you.

3.

GET PAID. We acquire more houses than anybody else in our service area. Transactions are completed at your leisure, allowing you to sell your home quickly, stress-free, and with cash in hand.

BOTTOM LINE

IF YOU'RE LOOKING FOR THE MOST CONVENIENT WAY TO SELL
YOUR HOUSE, CONSIDER THE HANDSOME HOMEBUYER



Our goal is to prioritize people over the business. Our firm specializes in the purchase of single-family homes, townhouses, condominiums, apartments, and multi-family buildings in Nassau & Suffolk County. Our team is ready to get moving when you are!

With over 13 years of experience and hundreds of homes acquired, Handsome Homebuyer is a seasoned home buyer with trusted experts in real estate transactions facilitating the sale of your home in any shape and without the need for renovations in a rapid and pleasant manner. We don't need to display your house because we're home purchasers, not real estate agents, and you won't have to go through repeated inspections. We make it simple to sell your home quickly and painlessly.

We understand that selling a home can be a challenging process, and we're here to help you with every step. Contact our team right now to learn more about how you can get the best offer to sell your home for a convenient cash price with no stress or fees.

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Our Headquarters
245 NY-109 Suite D
West Babylon, NY 11704

631.634.6330
www.handsomehomebuyer.com